

Business Tips for Suppliers to the Public Sector

Tuesday 8th February

The Business Centre, City Chambers, High Street, Edinburgh. EH1 1YJ

A G E N D A

6.30 pm Registration and Coffee

7.00pm - The Supplier Development Programme – Robert Andrew
- An Introduction to the Supplier Development Programme
- Questions & Answers

7.20 pm Public Contracts Scotland - Jonathan Ross
- Public Contracts Scotland (PCS) portal
- Registration & Developments
- Questions & Answers

7.40 pm The City of Edinburgh Council - Claudine Persaud & Bob Cuthbert
- An introduction to Procurement at the City of Edinburgh Council
- Forthcoming tender opportunities
- Top Tips on successful tendering with the City of Edinburgh Council
- Top frequent reasons for elimination from the tender process
- Questions & Answers

8.10 pm Networking Opportunity

This event has been organised by the City of Edinburgh Council and The Federation of Small Businesses with support from

